CEO Search Meskwaki, Inc. A Tribal Business Development Corporation

Position Announcement

Meskwaki, Inc. exists to enhance the economic viability of the Sac and Fox Tribe of the Mississippi in Iowa/Meskwaki. The organization's mission has two components integral to the success of the entity: **separation of business operations from the political body of the tribe and maximizing income to the Tribe, its membership, and all owned companies** Meskwaki, Inc. is a holding company with the intent of buying and building businesses that leverage its tribal standing. This Corporation offers the opportunity to the tribe to put resources to good use for consistent, long-term returns and diversification of the tribe's asset base.

Meskwaki, Inc. is poised to advance at a steady pace and with the same consistency with which the tribe has approached its affairs for generations. This position offers a very competitive salary and benefits package, excellent growth environment, significant development opportunities, and the chance to lead this venture to the kind of success only talked about in much of Indian Country.

Chief Executive Officer

The CEO is an important part of developing the vision for this entity. This person has responsibility and accountability for the development and implementation of a plan to bring the Corporation to an ongoing operating success. The CEO will need the flexibility to make quick and efficient business decisions, while at the same time assuring that corporate operations respect the broad guidelines set by the Board of Directors and Tribal Leadership. The **Tama, IA-based** CEO's responsibilities will include:

- Identify, research and present business investment opportunities to the Corporation's Board of Directors
- Oversee operating and financial management policies for the Corporation's human and financial resources
- Provide primary leadership for the development and implementation of strategic plans for all currently owned companies and future business endeavors
- Develop all leadership personnel within the Corporation and its subsidiaries

Successful candidates will have the following qualities:

- Minimum of ten years of business management experience
- Extensive experience in with mergers and acquisitions (including due diligence policy), personnel policy, marketing, and business planning
- Thorough understanding of government contracts and the 8(a) solicitation process
- Extensive experience with American Indian communities
- An understanding of tribal sovereignty as it relates to business management
- Advanced analytical, writing, and verbal presentation skills.

Candidates should email their cover letter and resume (no more than 4 pages) in a Microsoft Word format to:

jason@ishpi.biz

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